

JOB TRAIN ON TRACK

Where potential meets opportunity

3 Steps to Opportunity



Stabilization Services

Food security , housing, legal services, and supportive services

Upgrade Skills

ESL, GED, and Digital Literacy

Career Training

Four high-demand middle-wage career pathways

SAGA Foundation – Partnering with JobTrain to Provide Pathways to Employment

In April 2018 JobTrain received a call from David Bartoshuk, President of the SAGA Foundation. David was planning to attend JobTrain's Breakfast of Champions event and had a great suggestion on how to make the ticket purchase site more user friendly. Because the SAGA Foundation develops and provides grants for programs focused on new problem-solving models, David was also interested in learning more about JobTrain, and asked for a site visit. Shortly thereafter, David, along with Sherie Berger, of SAGA's Grant Making Committee and long-time JobTrain supporter, visited JobTrain to see JobTrain's programs in action.

At the visit David and Sherie learned that JobTrain planned to launch a new Tech training class, which was a good fit with the goals of the SAGA Foundation, as it was an innovative program that would provide a pathway to careers in tech. Towards the end of 2018 the SAGA Foundation generously provided a grant to help launch JobTrain's new IT Service and Support training. The new class launched in March 2019, and the first graduates of this class are having success finding careers in tech.

David says, "JobTrain is a good match for the SAGA

Foundation's Mission of supporting entrepreneurial-based solutions for nonpartisan, non-denominational nonprofits so they can work smarter, reach further, and have lasting impact. JobTrain is unique, not only in its size and scope, but in its ability to adapt to changing market conditions while positively impacting the lives of individuals on a day to day basis."

Patty Rally, JobTrain's Director of Development and Marketing, says, "We are so appreciative of the SAGA Foundation! Their commitment to helping JobTrain succeed in our work for the community is outstanding. Moreover, David Bartoshuk and the SAGA Foundation truly value bringing their grantees together for collaboration

and sharing which creates an energy that lifts up the entire region."

JobTrain is grateful to the SAGA Foundation for partnering with JobTrain to make an impact. Working together, JobTrain and the SAGA Foundation are providing pathways to livable wage careers.

Pictured in photo: David Bartoshuk, President of SAGA, (4th from the left) and Sherie Berger, of SAGA's Grant Making Committee, present \$100,000 grant check to Barrie Hathaway, JobTrain President and CEO.



Gold Standard Results!

FY2019



392

People
Served
in Career
Training



81%

Job
Placement



85%

Completion
Rate



\$22.⁶⁵

per hour
Starting
Wage



87%

Continued
Employment
1 year later

JobTrain's 35th Annual Breakfast of Champions!



JobTrain students and alumni motivated us. Beloved longtime former Executive Director Sharon Williams revived us. Our Role Model awardee inspired us. Our Presenting Sponsor's community advocate moved us. Our keynote speaker, winningest coach, and true champion for JobTrain blew us away.

Joined by nearly 650 community and business leaders, JobTrain celebrated its 35th annual Breakfast of Champions on May 3, 2019. Attendees were inspired by student and alumni stories, including Alumni Awardee Davida Scott (pictured below) and Where I Want to Fly & Why Contest winner, Emmanuel Oseguera (pictured below).



Davida, homeless and uncertain, found JobTrain when she was only 15 years old. After completing the Culinary Arts training program in 2006, she realized that she wanted to improve the lives of other at-risk youth. The stability and support provided by JobTrain was her springboard to pursue these ambitions, and she now runs an

award-winning youth internship and job placement program at Hayward Adult School. Davida says: **"JobTrain gave me the two things I needed most: structure and love."**



Emmanuel, Construction Fundamentals graduate of JobTrain, opened up about his turbulent street life while in High School. He admits that he didn't care much for school or himself, and didn't have any direction for his life at that time. However, everything changed when he was shot in the chest, only inches from his heart, at age 17. After

physical therapy and some soul searching, he knew

he needed to make a change. Emmanuel eventually found JobTrain and is thriving in his training program. He looks forward to a career in construction where he can help create better cities. Emmanuel says: **"I now feel I have potential, and JobTrain has given me so much reassurance within myself. I no longer feel like a failure. I feel confident in my goals and can now think ahead instead of backwards."** Emmanuel and his girlfriend of six years, Alex, will be flying to Honolulu, Hawaii very soon. Congratulations, Emmanuel!

The inspiration kept on flowing as we heard from retired-KTVU investigative reporter and Role Model Awardee, Rita Williams. She outlined the many challenges she had to overcome while working in the television industry, one of which was blatant sexism and discrimination. Her tenacity, grit, and determination left the audience in awe - and not just because of her multiple Grammys and a Peabody!

Bernita Dillard, Diversity Program Manager at Facebook, spoke on behalf of this year's Presenting Sponsor. A native to East Palo Alto, the first in her family to finish college or buy a home, and a truly passionate and driven individual, Bernita references a favorite song, "Grinding All My Life," by Nipsey Hussle saying, "I am self-made. The only thing that makes me different from other people is that when it got hard, when I was tired, and when I wanted to walk away I kept pushing forward and never gave up!" Bernita now runs the Access Talent Program at Facebook, which is dedicated to helping local talent get hired at Facebook.

Breakfast goers were then moved by the motivational words of Keynote Speaker Tara VanDerveer, one of Stanford's winningest coaches and recent Bay Area Hall of Fame inductee. After sharing touching stories about her team and the power of generosity, Tara surprised everyone in attendance with a \$50,000 match for all donations made to JobTrain!



Role Model Awardee, Rita Williams



Presenting Sponsor Community Advocate, Bernita Dillard



Keynote Speaker, Tara VanDerveer



Former Executive Director of JobTrain and Breakfast Emcee, Sharon Williams

A huge thank you to all who attended the 35th Annual Breakfast of Champions, our generous sponsors, and a special thanks to this year's Presenting Sponsor, Facebook!

Save the date of May 15, 2020 for the 36th Annual Breakfast of Champions!

Message from the President and CEO



As we conclude our fiscal year, I couldn't be more pleased with the early outcome reports. While enrollment was down in FY19, all but one of our current classes are full, several with waiting lists. Student outcomes continue to be very strong with high course completion (85%), high job placement (81%) and strong average wages (nearly \$22/hour). Our jail programs are expanding and deepening thanks to great outcomes and increasing support from San Mateo County. The new Tech Pathway is achieving excellent results, and JobTrain graduates, overall, are well on their way to sustainable careers and wages.

As we enter the second year of our 3-year Strategic Plan the seeds we planted last year are bearing fruit. We have launched a number of exciting strategic initiatives to help graduates advance in their new careers more quickly. We are also significantly improving our capacity for impact evaluation, engaging in a strategic research and development project, driving a

regional vision for workforce development, retooling our employer engagement strategies, hosting new aligned partners, exploring program expansion in Santa Clara County and beyond, and much more.

This year, you can expect to see JobTrain expand its geographic footprint with strategic partners, launch a regional sector partnership for deeper, broader employer and community engagement, implement new college pathway partnerships, add evening career advancement courses, pilot new tech enabled tools for student and graduate success, and again, much more. Whew!

The energy among JobTrain's staff, board of directors and students is palpable and infectious. You can sense it as you walk through the building. Our optimism, focus, entrepreneurship and dedication is inspiring all of us to work harder and smarter while we expand our vision for a future rich with potential.

At JobTrain, we never forget that all of this important and exciting work would not be possible without our partners, supporters and funders. In fact, we plan to host more, regular tours for donors and stakeholders this year to engage you in our excitement. If you would like to come in to learn more about JobTrain, please contact me or our Development Director, Patty Rally. I look forward to seeing you. Thank you for your support.

Sincerely,

Barrie Hathaway

Upcoming Events 2019

**Sept
26** Fall Graduation
Menlo Atherton PAC

**Nov
21** Thanks-for-Giving
JobTrain

**Dec
06** Winter Wonderland
JobTrain

Thank You to Our Donors!

March 1, 2019 – June 30, 2019

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